

November 2019 Newsletter

PRESIDENT'S MESSAGE



There are plenty of changes happening in the organization, with the new website and association management system debuting in the beginning of October. While there are certainly a few kinks to work out, I believe that this update will streamline our process of providing education to you and your other fellow members. In the meantime, I encourage you to [contact our stellar Executive Director, Patti](#), with any questions or help you need as we transition to the new system. Along those lines, if you have any suggestions or comments to share to help us better serve you (like restoring our "[Find a San Diego Appraiser](#)" PDFs on our chapter website), let us know.

Speaking of finding an appraiser, I encourage you to update your [Find an Appraiser profile](#) on the main website. This gives you the opportunity to add your specialties (whether it be your area of practice, location, or property type) so that potential clients can find you. I've definitely gotten calls because of this service, so please let me or Patti know if you need any help updating your profile.

As far as upcoming events, I want to invite you to the chapter's [Southern California Hotel Valuation Update](#) on November 14. This is one of biggest offerings of the year, and will feature hotel experts that include appraisers, lenders, developers, and operators. Our chapter lunch and AI After Hours social event will also be on this day, but you do not want to miss the full program. To register to this event, [please visit the registration page](#) or contact Patti or myself for assistance (an online account is required for online registration). A HUGE thank you to Jeff Lugosi, MAI, CRE, MRICS for spearheading this event.

Have a great month!

Eric Schneider, MAI, SRA, AI-GRS
2019 Chapter President

FOURTH QUARTER GENERAL CHAPTER MEETING

Thursday, November 14, 2019 / 12:00 pm to 1:30 pm (check in starts at 11:30)

At the Green Dragon Tavern & Museum, 6115 Paseo Del Norte, Carlsbad, CA 92011

Lunch speaker Alex Guyott, Development Manager with Hensel Phelps, will provide a case study on San Diego hotel projects. He will highlight the lessons learned from the development of these specific projects.

Lunch will be a Deli Sandwich Buffet.

Cost is \$25 for San Diego Chapter Professionals, or \$30 for all others.

[Click here to Register.](#)

AI AFTER HOURS

Thursday, November 14, 2019 / 3:00 pm to 5:00 pm

In the Bar at the Green Dragon Tavern & Museum, 6115 Paseo Del Norte, Carlsbad

This networking/social event/happy hour is open to everyone. There is no charge to attend, and there will be a cash bar.

[Click Here to Register](#)

REPORT FROM CALIFORNIA STATE GOVERNMENT RELATIONS COMMITTEE

Your Appraisal Institute California Government Relations Committee (AI-CGRC) wants to notify Chapter professionals that California Assembly Bill 5 (AB5) was passed and signed into law by Governor Newsom. In large part, AB5 codifies the rulings of *Dynamex Operations West, Inc. v. Superior Court of Los Angeles* (2018) 4 Cal.5th 903.

AB5 makes major changes to the California Labor Code regarding the classification of workers as employees or independent contractors. Our analysis has determined that these changes could affect appraisers and the firms for which they work. The penalties and potential liability for misclassification of workers are substantial and could be applied retroactively.

AI-CGRC is sending you this notification for your information. We are recommending only that you review the provisions of AB5 to evaluate any impact that the new law may have on your practice. We are not recommending any specific course of action. We are not attorneys, and everyone's situation is different. In some cases, the best course of action may be for you to consult legal counsel.

The text of AB5 may be found [here](#).

Please contact our Chapter Government Relations Committee Chair, Ben Kunkel, MAI, at ben@jrcvaluation.com with any feedback regarding any changes to your practice that were required as a result of this new law.

2020 CAPSTONE SCHEDULE

| Location | Webinar #1 | Webinar #2 | Classroom |
|--------------------|---------------|---------------|-------------------|
| Austin, TX | Jan. 24, 2020 | Feb. 18, 2020 | March 9-15, 2020 |
| Synchronous | Jan. 24, 2020 | Feb. 18, 2020 | March 9-15, 2020 |
| Chicago, IL | May 8, 2020 | June 2, 2020 | June 22-28, 2020 |
| Raleigh-Durham, NC | Aug. 7, 2020 | Sept. 1, 2020 | Sept. 21-27, 2020 |
| Synchronous | Aug. 7, 2020 | Sept. 1, 2020 | Sept. 21-27, 2020 |
| Irvine, CA | Oct. 2, 2020 | Oct. 27, 2020 | Nov. 16-22, 2020 |

CHAPTER MEETING CALENDAR

October 24 - Board of Directors meeting in the Chapter office conference room
November 14 - General Chapter Lunch meeting at the Green Dragon Tavern & Museum, Carlsbad
November 14 - AI After Hours at the Green Dragon Tavern & Museum, Carlsbad
November 21 - Board of Directors meeting in the Chapter office conference room

UPCOMING EDUCATION

Southern California Hotel Valuation Update

November 14, 2019 / 9:30 am to 3:00 pm / At Green Dragon Tavern & Museum, 6115 Paseo Del Norte, Carlsbad, CA 92011

Hear from appraisers, lenders, hotel operators, hotel developers, hotel tax advisors, and hotel architects about hotel valuation.

Seminar Developers: Jeff Lugosi, MAI, and Eric Schneider, MAI, SRA, AI-GRS

[More Information and to Register](#)

National USPAP 7-Hour Update

We are planning to offer the new 2020-2021 version of the National USPAP 7-Hour Update course, as long as the new version is available, on Friday, December 13, 2019, at National University, 9388 Lightwave Avenue, San Diego, CA 92123.

More information, including online registration, will be available as soon as the new version is released and approved by state licensing agencies.

CHAPTER LEADERSHIP

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