

July 2019 Newsletter

PRESIDENT'S MESSAGE



Have a Safe and Happy 4th of July!



Eric Schneider, MAI, SRA, AI-GRS
2019 Chapter President

WELCOME NEW MEMBERS

During May, Patrick Murray joined the Chapter as a Practicing Affiliate, and during June, Ansel Potthoff joined the Chapter as a Practicing Affiliate.

ON THE MOVE

Effective June 9, 2019, the appraisal firm of Lopez, Price & Cox, Inc. has a new office location:

Lopez, Price & Cox, Inc.
10755 Scripps Poway Parkway, Suite F-534
San Diego, CA 92131
www.lopezpricecox.com

Phone and emails remain unchanged.

Chapter members in the firm include Roger Lopez, MAI, Brad Cox, MAI, and Howard Fram, MAI.

SCHOLARSHIP OPPORTUNITIES

The Appraisal Institute Education and Relief Foundation is excited to announce a new scholarship for Practicing Affiliates. The scholarship will cover a course needed for state certification. Only one scholarship from AIERF will be awarded each year. Applications will be posted to the Appraisal Institute's website in July/August, and the first deadline will be October 1.

FEATURED AI BENEFIT

Introducing RealQuantum - Commercial appraisal software and comps database that will help increase individual and team productivity up to 50% within 60 days! Created by appraisers for appraisers, RealQuantum is the only commercial real estate appraisal report software and comps database that is 100% on the web. The entire application runs in a web browser, accessible anywhere you have an internet connection. For more information, see [AI benefits](#).

CHAPTER MEETING CALENDAR

- June 27 - Board of Directors meeting in the Chapter office conference room
- July 25 - Board of Directors meeting in the Chapter office conference room
- August 22 - Board of Directors meeting in the Chapter office conference room

NOTE: The Chapter office will be closed on July 22 and 23 while we attend Regional meetings and the Chapter Leadership Program in Denver, CO.

UPCOMING EDUCATION

General Appraiser Site Valuation and Cost Approach

June 17-20, 2019 / 8:30 am to 5:00 pm / At the University of San Diego, 5998 Alcalá Park, San Diego, CA 92110.

This course is a practical, hands-on course that concerns two basic aspects of real estate appraisal: land/site valuation and the development of the cost approach.

Instructor is Rick Carlile, MAI.

General Appraiser Market Analysis and Highest & Best Use

June 21-25, 2019 / 8:30 am to 5:00 pm / At the University of San Diego, 5998 Alcalá Park, San Diego, CA 92110.

This course presents the basic concepts and terminology of market analysis and marketability studies, then shows how marketability studies provide vital information for the highest and best use decision.

Instructor is Wayne Foss, MAI.

General Appraiser Report Writing & Case Studies

June 27-July 1, 2019 / 8:30 am to 5:00 pm / At the University of San Diego, 5998 Alcalá Park,

San Diego, CA 92110.

This course provides instruction in effectively communicating a sound analysis of selected parts of a valuation.

Instructor is Dan Swango, PhD, MAI, SRA

Real Estate Finance, Statistics, and Valuation Modeling

July 10-11, 2019 / 8:30 am to 5:00 pm / At the University of San Diego, 5998 Alcala Park, San Diego, CA 92110.

This course provides an introduction to statistics, real estate finance, and modeling with applications to residential and commercial real estate appraisal.

Instructor is Larry Wright, MAI, SRA, AI-GRS

National USPAP 7-Hour Update

July 12, 2019 / 8:30 am to 4:30 pm / At the University of San Diego, 5998 Alcala Park, San Diego, CA 92110.

This course focuses on recent changes to USPAP requirements for ethical behavior and competent performance by appraisers.

Instructor is Mike Mason, MAI, SRA

Business Practices and Ethics

July 13, 2019 / 9:00 am to 4:00 pm / At the University of San Diego, 5998 Alcala Park, San Diego, CA 92110.

This course provides information about standards and ethics requirements for valuers in general, and more specifically, for Appraisal Institute professionals.

Instructor is Mike Mason, MAI, SRA

[REGISTER NOW](#)

CHAPTER LEADERSHIP

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