

June 2019 Newsletter

PRESIDENT'S MESSAGE



June kicks off [another summer education offering](#) by the San Diego Chapter at the [University of San Diego](#). For all the classes available this year (including discounts on education packages), please [click on this link](#). And speaking of universities, there are still education scholarships available for students and professionals, both at the [chapter](#) and [national level](#).

The Appraisal Institute's [Leadership Development and Advisory Council](#) will take place in Washington D.C. in May. Yours truly will be leading one of four discussion topics on issues impacting the profession, and appraisers from across the country will be lobbying their local representatives regarding appraisal-related matters. This is truly one of the best events that AI has to offer, so if you are interested in attending next year, please contact Patti (scholarship opportunities are available).

Lastly, we are only a short time away from the [Appraisal Institute's national conference](#), being held in Denver this year. Come see the sights, network with other valuation professionals, and learn the latest education topics impacting the profession. Registration and other information [can be found here](#).

Have a great month!

Eric Schneider, MAI, SRA, AI-GRS
2019 Chapter President

THE CHAPTER'S NEWEST DESIGNATED MEMBER



At the May 2 General Chapter Lunch meeting, Chapter President Eric Schneider, MAI, SRA, AI-GRS, presented an MAI certificate to Ryan Dynes, MAI

REPORT FROM REGIONAL MEETING

On April 16th there was a regional meeting via conference call. The guests of the meeting were President Elect Jeff Sherman, MAI, AI-GRS, Education Chair Stephen Roach, MAI, SRA, AI-GRS, and Chair of AI's Professional Standards & Guidance Committee, Paula Konikoff, JD, MAI, AI-GRS. Mr. Sherman gave the "State of AI Report". A few highlights from the report include:

U.S. Economic growth is anticipated to moderate. The housing appreciation rate has slowed in 33 States. The Commercial Real Estate Market is also anticipated to slow, with the biggest concern being the retail sector.

The Appraisal Institute's estimated U.S. Active Appraiser Population was down about 5.1 percent from last year (of which 50 percent are Certified Residential, 41 percent are Certified General, and 9 percent are Licensed Residential).

The number of Designated Members has risen over the past four years, while the number of Candidates for Designation has declined. Numbers of Practicing Affiliates and Affiliates have remained relatively stable.

Recent AI publications include:

Corridor Valuation: An Overview and New Alternatives
Real Property Valuation in Condemnation
Appraisers in Arbitration
Valuation by Comparison, 2nd edition

Candidates! There are lots of scholarships available to help you complete your designation education! Visit <https://aierf.org/scholarships/> to apply!

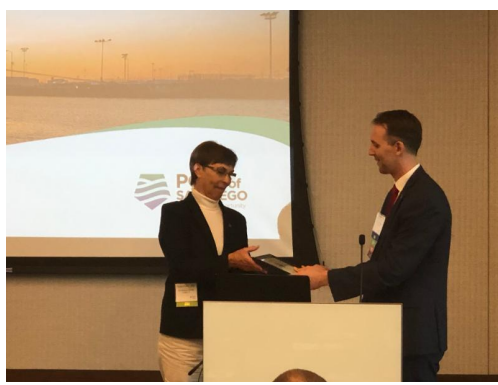
The Region voted to donate \$250 to the Colorado Chapter for their First Annual Residential National Roundtable. This is a unique opportunity to offer residential appraisers a venue to network with colleagues and ask questions of other professionals in the industry. The event will occur on July 21, 2019, in Denver.

Orlando has been chosen for the location of the 2020 National Conference. Don't forget to sign up for the 2019 National Conference in Denver.

Have you been recently designated? Is your old designation starting to fade? AI offers a benefit for 20 percent off framing to designated members from Framing Success. Visit www.appraisalinstitute.org/ai-benefits to learn more!

Submitted by Alison Roach, Regional Representative

THE CHAPTER'S NEWEST VOLUNTEER OF DISTINCTION



At the May 2 General Chapter Lunch meeting, Chapter President Eric Schneider, MAI, SRA, AI-GRS, presented an Appraisal Institute Volunteer of Distinction award to Chapter member Susan Merrick, SRA. Susan currently serves as the Chapter Education Committee Chair, and her most recent contribution to the Chapter is almost single-handedly developing and coordinating the recent "2019 San Diego Market Symposium - What's New in Your Neighborhood" seminar.

OLD CLASS BOOKS/MANUALS AVAILABLE

Recently retired Chapter member Lilly Strausberg, SRA, has some old appraisal books that she would be happy to give to any interested person, including:

- Standards from 1992 through 2014/2015
- Code of Professional Ethics/Appraisal Practices 2003 and 2013
- Appraising High Value and Historic Homes
- The Uniform Residential Appraisal Report
- Using Residential Appraisal Report Forms
- Business Practices and Ethics

If you are interested, contact Lilly at (619) 248-1939.

HIGHLIGHTS FROM SAN DIEGO MARKET SYMPOSIUM



Tait Galloway, Program Manager from the City of San Diego



Lunch speaker Jim Chatfield, Managing Director of the San Diego office and Vice President of Construction from JMI Realty Group, gave a presentation about the SDSU West Mission Valley Project



Seminar Moderator Mark Hendrickson, MAI, introduced the North County Coastal panel, which included Evan Langan, AICP, Associate Planner with the City of Del Mar; Tiffany Wade, Junior Planner from the City of Solana Beach; Brenda Wisneski, Development Services Director from the City of Encinitas; and Jeff Hunt, AICP, City Planner from the City of Oceanside

WELCOME NEW MEMBERS

During April, Babak Sammak, Candidate for Designation, transferred into the Chapter from the Southern California Chapter. Also during April, Marc Springer joined the Chapter as a Practicing Affiliate.

At the May 2 General Chapter Lunch meeting, Chapter President Eric Schneider, MAI, SRA, AIGRS presented New Member certificates to three new Chapter Candidates for Designation.



Neil Cambra



Sean Morrow



Matt Pearl

CHAPTER MEETING CALENDAR

- May 23 - Board of Directors meeting in the Chapter office conference room
- June 27 - Board of Directors meeting in the Chapter office conference room
- July 25 - Board of Directors meeting in the Chapter office conference room

UPCOMING EDUCATION

Federal and California Statutory and Regulatory Laws

Friday, May 17, 2019 / 8:00 am to 1:00 pm / At National University, 9388 Lightwave Avenue, San Diego, CA 92123.

This seminar is designed to help participants recognize and understand the laws and regulations most important to appraisers at a federal and state level.

Seminar instructor is Susan Merrick, SRA.

The seminar is approved for 20 points of Appraisal Institute continuing education credit, and for 4 hours of BREA continuing education credit (Approval No. 19CP754601362).

Seminar fee: Appraisal Institute professionals \$149 / All others \$199.

[REGISTER NOW](#) - ONLY TWO SEATS AVAILABLE

Summer Educational Event at the University of San Diego

Sixteen real estate appraisal courses, including basic (qualifying) education, advanced education, continuing education, the 15-Hour National USPAP course, and the 7-Hour National USPAP 7-Hour Update course.

[REGISTER NOW](#)

CHAPTER LEADERSHIP

- President - Eric Schneider, MAI, SRA, AI-GRS; eric@jrcvaluation.com
- Vice President - Jeremy Darner, MAI, SRA, AI-GRS; jeremy.darner@cushwake.com
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