



**San Diego
Chapter**

Presents

REAL ESTATE FINANCE, STATISTICS, AND VALUATION MODELING

DATES/TIMES: Wednesday, July 10, 2019 8:00 am Check In / 8:30 am – 5:00 pm Course
Thursday, July 11, 2019 8:30 am – 4:00 pm Course / 4:00 pm – 5:00 pm Exam

LOCATION: University of San Diego, 5998 Alcalá Park, Classroom TBD, San Diego, CA 92110

COURSE SCOPE: This two-day course provides an introduction to statistics, real estate finance, and modeling with applications to residential and commercial real estate appraisal. On the first day, participants will develop an understanding of basic statistics and statistical analysis and learn how those skills can be used in valuation and evaluation practice. On day two, participants will gain an introductory understanding of real estate finance markets, learn about credit conditions and their impact values on appraisal, and calculate and interpret fundamental numbers on loan payments and balances. Participants should understand that this course will be a review and will not address more advanced topics. The course includes an update on financial history and the future implications of the burst housing bubble. A discussion on how mortgages impact value is also included, as well as measuring volatility and standard deviations.

This course was designed according to the broad topical guidelines of the Appraisal Qualification Board as part of qualifying (i.e., prelicensing) education for both residential and general certified appraisers.

INSTRUCTOR: Larry T. Wright, MAI, SRA, AI-GRS

REQUIRED EQUIPMENT: A financial calculator is required for this course. The accepted model used in the course is the HP-12C. Note: Cellular phones, tablets, iPads, and other devices that connect to the Internet are not permitted during the exam. Attendees must be familiar with calculator operation before the course begins. Answers to problems in course material are shown using the HP-12C. ***Do not come to class expecting to be taught how to use a financial calculator.***

RECOMMENDED TEXTBOOKS: *The Appraisal of Real Estate, 14th Edition, A Guide to Appraisal Valuation Modeling, Practical Applications in Appraisal Valuation Modeling* and *An Introduction to Statistics for Appraisers*. Textbooks can be ordered on-line [Textbooks](#).

ENROLLMENT: Enrollment is on a first-come, first served basis. If the event is filled, a waiting list will be retained. The San Diego Chapter reserves the rights to cancel, limit, or reschedule this event if the minimum enrollment level is not reached, and to change faculty assignments and facility locations at any time. Prospective students should confirm their registration with the Chapter office before making any non-refundable airline reservations.

ADA COMPLIANCE: It is the policy of the Appraisal Institute to provide reasonable accommodations for qualified persons with disabilities who are participating in Appraisal Institute educational programs. If you need accommodations to participate because of a disability, please notify us in writing at least two weeks in advance of the program and we will arrange for reasonable accommodation. Without two weeks' notice, accommodation may not be available.

EDUCATION CREDIT: This course is approved for 70 points (general) or 175 points (residential) of Appraisal Institute education credit (attend only), or for 140 points (general) or 225 points (residential) of Appraisal Institute education credit (attend and pass the exam). This course is also approved in most states for basic and/or continuing education credit (in California, 15 hours of BREB basic education credit (including the

exam), or for 14 hours of BREa continuing education credit (attend only). For information about basic and/or continuing education credit in other states, see [State Approvals](#).

ATTENDANCE: The Appraisal Institute enforces attendance requirements mandated by state licensing and certification regulatory agencies. The Appraisal Institute issues certificates for state certification/licensing or state continuing education credit that verify successful completion and attendance of 100%, with your grade notification letter for courses, or at the conclusion of seminars. One hundred percent (100%) attendance is required for all Appraisal Institute education programs. This follows Appraiser Qualification Board minimum criteria requirements.

COURSE FEE (on or before 6/26/19): Appraisal Institute Designated Members, Candidates for Designation, Practicing Affiliates, and Affiliates \$405 / All Others \$455
Course fees will increase \$50 on June 27, 2019.

CANCELLATIONS/REFUNDS: Up to 15 days prior to program start date, a \$50.00 cancellation fee will be applied to all requests for cancellation. Between two and 14 days prior to program start date, a \$165.00 cancellation fee will be applied to all requests for cancellation. Less than two days prior to program start date, no refunds will be given.

CONFIRMATION: A confirmation email will be sent within ten (10) business days of receipt of the completed enrollment application and full tuition, or immediately after registering online.

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ENROLLMENT APPLICATION
“REAL ESTATE FINANCE, STATISTICS, AND VALUATION MODELING”

NAME: _____

ADDRESS: _____

PHONE: _____ E-MAIL: _____

COURSE FEE (on or before 6/26/19): Appraisal Institute Designated Members, Candidates for Designation, Practicing Affiliates, and Affiliates \$405 / All Others \$455
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APPRAISAL INSTITUTE DESIGNATED MEMBERS, CANDIDATES FOR DESIGNATION, PRACTICING AFFILIATES, AND AFFILIATES MUST INDICATE CHAPTER: _____

FEE ENCLOSED: \$ _____ CHECK NO. _____

OR CHARGE CREDIT CARD: NAME ON CARD _____

BILLING ADDRESS _____

CARD TYPE (Please circle) Visa MasterCard American Express

CARD NO.: _____ EXP. DATE: _____ CCV: _____

- ✓ If paying by check, please make your check payable to “San Diego Chapter of the Appraisal Institute”. Mail your check along with this completed application to San Diego Chapter of the Appraisal Institute, 4849 Ronson Court, Suite 102, San Diego, California 92111.
- ✓ If paying by credit card, mail this completed application to the above address, or FAX to (858) 292-7333, or email to patti@sdcai.org.
- ✓ Questions? E-mail patti@sdcai.org, or call (858) 292-7324

Register online at www.myappraisalinstitute.org/education/SanDiego/